-IPROPOSED] JUDGMENT AND ORDER - CASE No. CVRI2204632

This matter is before the Court on Plaintiffs' unopposed Motion for Order Granting Final Approval of Class, Collective, and Representative Action Settlement and Motion for Approval of Attorneys' Fees, Costs, and Class/Collective Representatives' Service Awards. The Motions, having been fully considered by the Court, are ruled upon as follows:

- 1. The Class, Collective, and Representative Action Settlement Agreement, filed on April 19, 2024 as Exhibit 1 to the Declaration of William C. Jhaveri-Weeks in Support of Plaintiffs' Motion for Preliminary Approval of Class, Collective, and Representative Action Settlement, is fully and finally approved and is hereby incorporated by reference and all defined terms therein shall have the same meaning in this Order as set forth in the Settlement Agreement.
- 2. Pursuant to California Rules of Court, Rule 3.769(d), this Court makes final the conditional class certification contained in the Order Granting Preliminary Approval of Class Action Settlement. Thus, the Court certifies for the purposes of settlement, the California Class ("CA Class") defined as all persons who were employed by Defendant in California as Territory Sales Managers ("TSMs") during the Class Period of April 30, 2018 through May 15, 2024. The Court also certifies as a nationwide Fair Labor Standards Act collective action under 29 U.S.C § 216(b) the collective defined as all persons who were employed by Defendant as a TSM during the Class Period of February 10, 2020 through May 15, 2024, and who submitted a valid opt-in form, as set forth below.
- 3. Plaintiffs are appointed and designated, for all purposes, as Class/Collective Representatives, and The Jhaveri-Weeks Firm, P.C. as counsel for the Class/Collective. The Court finds that attorneys for the Class/Collective are experienced class action litigators and have expressed the view that the Settlement is fair, reasonable, and adequate, which further supports approval of the Settlement.
- 4. The Court hereby finds that CA Class Notice has been sent to Class Members as previously ordered by the Court, and that such Notice fairly and adequately described the terms of the proposed Settlement Agreement and the manner in which Class Members could object to or opt out of the settlement; was the best notice practicable under the circumstances; and complied fully with California Rule of Court 3.769, and all other applicable laws.
- 5. In response to the CA Class Notice, one Class Member (Zachary Indeck) requested exclusion and shall not be bound by the Settlement. No Class Member submitted an Objection.

- 6. The Court hereby finds that the Non-CA Collective Notice has been sent to Collective Members as previously ordered by the Court, and that such Notice fairly and adequately described the terms of the proposed Settlement Agreement and the manner in which Collective Members could opt in to the settlement.
- 7. The Court further finds that a full and fair opportunity has been afforded to Class Members to participate in the proceedings convened to determine whether the Settlement Agreement should be given final approval.
- 8. The Court hereby determines that all CA Class Members who did not file a timely and proper request to be excluded from the settlement, and all Non-CA Putative Collective Members who submitted a valid and timely opt-in form, shall be deemed to have released the Released Parties from all Settlement Class Member Released Claims, except that CA Class Members shall release their claims under the Fair Labor Standards Act only by negotiating their settlement check, which shall state that by negotiating the check, the recipient is opting into the case for purposes of the FLSA and releasing all claims against the Released Parties under the FLSA based on the facts in the Second Amended Complaint
- 9. The Court hereby finally and unconditionally approves the Settlement Agreement, and enters judgment, and specifically:
 - a. Approves the Final Gross Settlement of \$1,800,000;
- b. Approves the application for service awards to each named Plaintiff in the amount of \$10,000;
- c. Approves Class Counsel's request for an award of \$600,000, representing 1/3 of the Gross Settlement Amount, as reasonable attorneys' fees, to be distributed as follows: \$577,968.75 to The Jhaveri-Weeks Firm, P.C. and \$22,031.25 to Nichols Kaster, PLLP.
- d. Approves Class Counsel's hourly rates as reasonable, and within the range of market rates that attorneys with similar levels of skill, experience and reputation for handling matters of similar complexity; and finds that the fees' request is justified under the lodestar/multiplier analysis.
- e. Approves Class Counsel's request for reimbursement of litigation costs of \$15,708.84.

- f. Approves payment to the Settlement Administrator of \$29,000 as costs of settlement administration;
- g. Approves the allocation of \$12,500 as payment for penalties under the California Labor Code Private Attorney Generals Act ("PAGA"); and
- h. Approves the payment from the Net Settlement of amounts determined by the Settlement Administrator to be due to the Class/Collective Members.
- ACTION SETTLEMENT CHECK IS ENCLOSED." All settlement checks shall be negotiable for 90 days following the date of mailing. The Settlement Administrator shall mail a reminder postcard to all Class/Collective Members whose check has not been negotiated within 60 days from the date of mailing. If (i) any of the Class/Collective Members are current employees of the Defendant, (ii) the check mailed to those Class/Collective Members is returned as undeliverable, and (iii) the Settlement Administrator is unable to locate a valid mailing address, the Settlement Administrator shall arrange with the Defendant to have those distributions delivered to the Class/Collective Members at their place of employment.
- 11. If the funds remaining from uncashed checks are larger than \$10,000, they shall be redistributed pro rata to Class/Collective Members who cashed their checks (with such redistribution checks valid for 90 days). If the funds from uncashed checks are not larger than \$10,000 (or if there is a second distribution and there are unclaimed funds from the second round of checks), those funds will be tendered to Legal Aid Foundation of Los Angeles as the *cy pres* in accordance with the California Code of Civil Procedure § 384; however, the PAGA portion of uncashed settlement checks will be distributed to the LWDA.
- 12. Pursuant to California Code of Civil Procedure § 384, on or before June 26, 2025, Plaintiffs shall submit a report in the form of a declaration from the Settlement Administrator and describe (i) the date the checks were mailed, (ii) the total number of checks mailed to class members, (iii) the average amount of those checks, (iv) the number of checks that remain uncashed, (v) the total value of those uncashed checks (broken down by settlement shares and PAGA shares), (vi) the average amount of the uncashed checks, and (vii) the nature and date of the disposition of those unclaimed funds. Plaintiffs shall also submit an Amended Judgment that complies with CCP §§384(b) and 384.5, and Gov. Code